

As Seen In

Bloomberg Businessweek, Fortune & Money

GREATER CINCINNATI

LAW

» REAL ESTATE LAW



The team (l to r): Brian Wais, Michael Fletcher, Kevin Flynn, Richard Herndon, Amy Shaw, Andy Graf, David Meranus

Named one of Cincinnati's best real estate law firms by U.S. News & World Report

Martindale-Hubbell® Bar Register of Preeminent Lawyers™ Distinction

Richard Herndon: named a Super Lawyer® and Cincinnati's Lawyer of the Year for real estate law in 2014

Mike Fletcher, Rich Herndon, Kevin Flynn, Harold Anness, and Andy Graf are Martindale-Hubbell® AV® Preeminent™ Peer Rated

BIG-FIRM CAPABILITY, SMALL-FIRM SENSIBILITY

Griffin Fletcher & Herndon LLP

Behind every successful real estate project is an unsung hero that helps make ideas become reality: a dedicated real estate law firm. Having had a hand in some of the most impactful projects in Cincinnati and throughout the U.S., Griffin Fletcher & Herndon LLP is just such a firm.

"We offer a cradle-to-grave approach for virtually any real estate project, often working directly with developers, landlords, lenders, and investors," says Partner Rich Herndon. "From zoning and permitting to title and financing, we try to be anything a client needs us to be."

Efficient and Economical

Established in 1936, Griffin Fletcher & Herndon has earned a long-standing reputation for its capacity to tackle challenging transactions while simultaneously delivering a boutique experience.

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"We function with the depth and sophistication of a large firm because most of us have a 'big law' background, but our service comes without all the overhead of a large firm," says Attorney Amy Shaw. "Our size

GRIFFIN FLETCHER & HERNDON LLP
attorneys at law

allows us to execute services accurately, efficiently, and at a lower price point."

The attorneys also make it a point to be accessible, aiming to give each client a personalized experience.

"We're unique in that we rarely use boilerplate forms. Almost everything we do for clients is custom-made, which is why people come to us for more complicated transactions with a lot of moving parts," Herndon says. "We love the fun and challenge of complex deals."

Educating Clients

In real estate, a situation can often be approached multiple ways, meaning the firm undertakes the weighty responsibility of guiding clients in making wise choices.

"We take the time to explain the universe of opportunities that may be available, which could include the benefits of LEED certification, port authority tax abatements, or public sources of funds," says Shaw.

The firm also adapts during down market cycles to accommodate situations such as debt negotiation and lease revisions.

"We do our best to anticipate clients' needs," summarizes Herndon, "but we're also careful not to recommend services they don't need."